

DOCKET FILE COPY ORIGINAL

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August 07, 2003

SEP - 2 2003

Federal Communications Commission  
Office of the Secretary

Dear Ms. Marlene S. Dortch:

RE: CG Docket No. 02-278

As member of the CCIM Institute (Certified Commercial Investment Member), an affiliate of the National Association of REALTORS® (NAR), I am writing to convey my wholehearted support for NAR's Request for Emergency Stay of Facsimile Advertisement Rules in the above referenced docket. The FCC's unexpected decision to remove the "established business relationship" exception from the unsolicited fax advertisements rules severely interferes with my day-to-day business as a commercial real estate professional. Furthermore, the rules hinder the types of communication that my national organization, CCIM Institute, and local CCIM Chapters routinely send via facsimile, including information on conventions or continuing education classes, which is a benefit that I expect as a dues paying member.

NAR in its Request for Emergency Stay of Facsimile Advertisement Rules outlined the detrimental impact that these rules will have on its over 900,000 members and on the operations of over 3.5 million professionals in the real estate industry. In addition, please consider the 7,500 CCIMs, part of the 125,000 commercial real estate representatives nationwide, who complete over 156,000 transactions annually, representing more than \$400 billion in the economy.

I echo NAR's position and emphasize that it will be extremely difficult to obtain the required written consent to send faxes to my customers, vendors and commercial real estate colleagues in the timeframe set by the FCC. It will also be difficult for my local Chapter and CCIM Institute to seek and obtain written consent from their respective membership in less than thirty days, in order to prevent an interruption in their ability to fax important information about upcoming conferences, promotions and other events. As a CCIM and REALTOR® member, I rely on this timely and effective means of communication. It is unreasonable to think that an association can seek and obtain consent from even 7,500 members let alone the 1 million members NAR must contact by August 25, 2003.

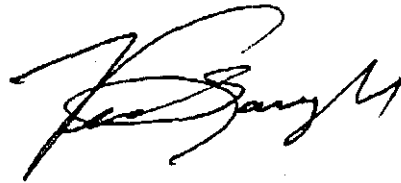
Today, the many thousands of transactions in U.S. commercial real estate require communication via facsimiles to ensure a timely and successful transaction. An effective date of August 25, 2003 could potentially delay many of these transactions. To secure the appropriate written consent will significantly impact property owners' and investors' ability to move promptly in a competitive commercial real estate markets. It will take time to adapt to this new requirement

and businesses will have to amend current practices to gain this new consent from consumers and vendors.

It is in this regard that I urge the FCC to stay the effective date of the unanticipated and unprecedented fax rules for one year so that the required written consent form can be incorporated into the annual dues billing cycle. This is the most effective method for providing express written consent to CCIM Institute, NAR and my local CCIM Chapters. The stay is also essential in order to institute the required compliance procedures for fax communications with my clients and other businesses to ensure minimal disruptions in commercial real estate transactions.

Thank you for your consideration and time regarding this matter.

Sincerely

A handwritten signature in black ink, appearing to read "Fred Bantz", with a stylized flourish at the end.

1-866-418-0232

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Federal Communications Commission  
Office of the Secretary

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RE: CG Docket No. 02-278

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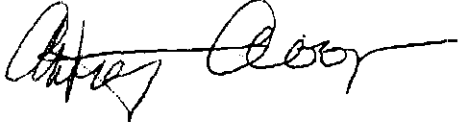
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Thank you for your consideration and time regarding this matter.

Sincerely

 CCIM

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It is in this regard that I urge the FCC to stay the effective date of the unanticipated and unprecedented fax rules for one year so that the required written consent form can be incorporated into the annual dues billing cycle. This is the most effective method for providing express written consent to CCIM Institute, NAR and my local CCIM Chapters. The stay is also essential in order to institute the required compliance procedures for fax communications with my clients and other businesses to ensure minimal disruptions in commercial real estate transactions.

Thank you for your consideration and time regarding this matter.

Sincerely ,

*Suzanne Cooper, CCIM*

Established 1962



REAL ESTATE  
Commercial - Industrial  
Investment Properties

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SEP - 2 2003

Federal Communications Commission  
Office of the Secretary

August 18, 2003

Ms. Marlene S. Dortch  
Federal Communications Commission

Via Facsimile  
(866) 418-0232

RE: CG Docket No. 02-278

Dear Ms. Dortch:

As a member of the Institute of Real Estate Management (IREM), I am writing to convey my wholehearted support for the National Association of REALTORS'® (NAR) Request for Emergency Stay of Facsimile Advertisement Rules in the above referenced docket. The FCC's unexpected decision to remove the "established business relationship" exception from the unsolicited fax advertisements rules severely interferes with my day-to-day business as a property manager. Furthermore, the rules hinder the types of communication that my national and local IREM associations routinely send via facsimile, including information on conventions or continuing education classes, which is a benefit that I expect as a dues paying member.

NAR, in its Request for Emergency Stay of Facsimile Advertisement Rules, has outlined the detrimental impact that these rules will have on its over 900,000 members and on the operations of over 3.5 million professionals in the real estate industry. I echo NAR's position and emphasize that it will be extremely difficult to obtain the required written consent to send faxes to my customers, vendors and real estate colleagues in the timeframe set by the FCC. It will also be difficult for IREM and my local IREM chapter to seek and obtain written consent from the over 16,000 IREM members in less than thirty days, in order to prevent an interruption in their ability to fax important information about upcoming conferences, promotions and other events. As an IREM member, I rely upon this timely and effective means of communication. It is unreasonable to think that an association can seek and obtain consent from almost 1 million members by August 25, 2003.

Communicating via facsimile is instrumental to ensuring that vacant property is quickly and efficiently filled; any delay in this process means lost revenue for the property owner. An effective date of August 25, 2003 is unreasonable and could delay the leasing of available space, exacerbating the effects of an already slow rental market. It will take time to adapt to the new requirements regarding unsolicited facsimile advertisements; businesses will have to amend current practices to gain this new consent from consumers and vendors.

It is in this regard that I urge the FCC to stay the effective date of the unanticipated and unprecedented fax rules for one year so that the required written consent form can be incorporated into IREM's annual dues billing cycle. This is the most effective method for providing express written consent to IREM and my local IREM chapter. The stay is also essential in order to institute the required compliance procedures for fax communications with my clients and other businesses to ensure minimal disruptions in real estate transactions.

Thank you for your attention and consideration to this matter.

Sincerely,

A handwritten signature in dark ink, appearing to read "Kathleen Boyd".

Kathleen Boyd  
Property Management Services  
kboyd@chco.com  
615-345-7216



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The logo for Knauer Realtycorp, featuring the company name in a stylized, bold font. The word "Knauer" is stacked above "Realtycorp". The "R" in "Realtycorp" is large and stylized, with the "Knauer" text partially overlapping it. The entire logo is set against a dark, oval background.

August 07, 2003

Corporate Real Estate/Office Leasing

Federal Communications Commission

Property Management/Investment Properties Office of the Secretary

Dear Ms. Marlene S. Dortch:

RE: CG Docket No. 02-278

As member of the CCIM Institute (Certified Commercial Investment Member), an affiliate of the National Association of REALTORS® (NAR), I am writing to convey my wholehearted support for NAR's Request for Emergency Stay of Facsimile Advertisement Rules in the above referenced docket. The FCC's unexpected decision to remove the "established business relationship" exception from the unsolicited fax advertisements rules severely interferes with my day-to-day business as a commercial real estate professional. Furthermore, the rules hinder the types of communication that my national organization, CCIM Institute, and local CCIM Chapters routinely send via facsimile, including information on conventions or continuing education classes, which is a benefit that I expect as a dues paying member.

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Today, the many thousands of transactions in U.S. commercial real estate require communication via facsimiles to ensure a timely and successful transaction. An effective date of August 25, 2003 could potentially delay many of these transactions. To secure the appropriate written consent will significantly impact property owners' and investors' ability to move promptly in a competitive commercial real estate markets. It will take time to adapt to this new requirement



Individual Membership  
Society of Industrial  
and Office Realtors



991 Route 22 West, Suite 200, Bridgewater, NJ 08807 • Mailing Address: P.O. Box 8121  
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and businesses will have to amend current practices to gain this new consent from consumers and vendors.

It is in this regard that I urge the FCC to stay the effective date of the unanticipated and unprecedented fax rules for one year so that the required written consent form can be incorporated into the annual dues billing cycle. This is the most effective method for providing express written consent to CCIM Institute, NAR and my local CCIM Chapters. The stay is also essential in order to institute the required compliance procedures for fax communications with my clients and other businesses to ensure minimal disruptions in commercial real estate transactions.

Thank you for your consideration and time regarding this matter.

Sincerely

A handwritten signature in cursive script that reads "Len Knauer".





DOCKET FILE COPY ORIGINAL

**Admirals Cove**

SEP - 2 2003


Federal Communications Commission  
Office of the SecretaryIREM CALL-FOR-ACTION  
FCC UNSOLICITED FAX RULES

**ISSUE:** On July 25 the Federal Communications Commission published new regulations that could have a devastating effect on the way property managers conduct business by amending its rules on unsolicited facsimile advertisements. The Telephone Consumer Protection Act (TCPA) of 1991 prohibits unsolicited faxes and requires a person or entity to obtain prior express invitation or permission from the recipient before transmitting an unsolicited fax advertisement. Since 1992, the FCC had ruled that an established business relationship constituted prior express invitation or permission from the recipient. Now, however, the Commission has reinterpreted the TCPA in a manner that creates significant problems for property managers' relationships with clients and with current and prospective tenants. They have now ruled that an established business relationship is no longer sufficient, and that an individual must give express permission to receive these faxes in writing with the recipient's signature. **Because the definition of 'unsolicited fax' is unclear, at best, it is possible that these regulations could be interpreted to prohibit routine business communications. Furthermore, the FCC regulations will go into effect August 25, only 30 days from the date they were published.**

In addition, these regulations will affect state, local, and national associations' relationships with their own members, forcing them to satisfy the cumbersome requirements of keeping a consent form on file for each and every fax number to which they send announcements of upcoming conferences, promotions, and other events. Though Congress' intent was to stop the flood of unsolicited faxes advertising used office furniture, Disneyland vacations, and cell phone plans, the FCC has adopted an overbroad interpretation of the TCPA that could interfere with your ability to do business and with the Institute's ability to communicate with its membership.

**OUTLOOK:** NAR has filed a Request for Emergency Stay of these rules to postpone the effective date of the regulations for one year in order to allow those affected the time they need to comply with their cumbersome requirements. In addition, NAR will be filing a Petition for Reconsideration in an effort to have the new regulations overturned. IREM is supporting NAR's efforts to have the new regulations overturned, or at a minimum delayed to allow time for compliance.

Sincerely,



Diane Lea Phillips, CPM  
Director of Community Services  
Admiral's Cove Master Property  
Owners Association, Inc.



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**BARRINGTON PARTNERS LLC**  
CREATIVE REAL ESTATE SOLUTIONS

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**SEP - 2 2003**

**Federal Communications Commission  
Office of the Secretary**

Dear Ms. Marlene S. Dortch:

RE: CG Docket No. 02-278

As member of the CCIM Institute (Certified Commercial Investment Member), an affiliate of the National Association of REALTORS® (NAR), I am writing to convey my wholehearted support for NAR's Request for Emergency Stay of Facsimile Advertisement Rules in the above referenced docket. The FCC's unexpected decision to remove the "established business relationship" exception from the unsolicited fax advertisements rules severely interferes with my day-to-day business as a commercial real estate professional. Furthermore, the rules hinder the types of communication that my national organization, CCIM Institute, and local CCIM Chapters routinely send via facsimile, including information on conventions or continuing education classes, which is a benefit that I expect as a dues paying member.

NAR in its Request for Emergency Stay of Facsimile Advertisement Rules outlined the detrimental impact that these rules will have on its over 900,000 members and on the operations of over 3.5 million professionals in the real estate industry. In addition, please consider the 7,500 CCIMs, part of the 125,000 commercial real estate representatives nationwide, who complete over 156,000 transactions annually, representing more than \$400 billion in the economy.

I echo NAR's position and emphasize that it will be extremely difficult to obtain the required written consent to send faxes to my customers, vendors and commercial real estate colleagues in the timeframe set by the FCC. It will also be difficult for my local Chapter and CCIM Institute to seek and obtain written consent from their respective membership in less than thirty days, in order to prevent an interruption in their ability to fax important information about upcoming conferences, promotions and other events. As a CCIM and REALTOR® member, I rely on this timely and effective means of communication. It is unreasonable to think that an association can seek and obtain consent from even 7,500 members let alone the 1 million members NAR must contact by August 25, 2003.

Today, the many thousands of transactions in U.S. commercial real estate require communication via facsimiles to ensure a timely and successful transaction. An effective date of August 25, 2003 could potentially delay many of these transactions. To secure the appropriate written consent will significantly impact property owners' and investors' ability to move promptly in a competitive commercial real estate markets. It will take time to adapt to this new requirement

2355 S. Arlington Heights Rd. • Suite 200 • Arlington Heights, IL 60005-4500

Tel: 847-434-1400 • Fax: 847-434-1404

[barringtonpartnersllc.com](http://barringtonpartnersllc.com)



Certified Commercial  
Investment Member  
Individual Member

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Thank you for your consideration and time regarding this matter.

Sincerely,

Kevin M. Lynch, CCIM  
Partner



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**KENNETH I. TOBEY, INC**  
Managing General Agents • Surplus Line Brokers • Lloyd's Correspondents

HOME OFFICE  
11100 NE 8th Street  
Suite 420  
Bellevue, WA 98004  
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(800) 426-5008  
Direct (425) 460-  
Fax (425) 460-5507  
(800) 927-3847

www.kitobey.com

OREGON  
6700 S.W. 105th Avenue  
Suite 110  
Beaverton, OR 97008  
P.O. Box 130 (97075)  
(503) 627-0282  
(800) 426-3164  
Direct (503) 372-  
Truck Fax (503) 643-9498  
(800) 676-7431  
P/C Fax (503) 643-1797  
(800) 320-3007

BAINBRIDGE ISLAND  
911 Hildebrand Lane NE  
Suite 104  
Bainbridge Island, WA 98110  
(206) 780-5054  
(888) 715-7557  
Fax (206) 780-5250  
(888) 223-1393

August 19, 2003

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SEP - 2 2003  
Federal Communications Commission  
Office of the Secretary

02-278

Federal Communications Commission  
455 12<sup>th</sup> Street SW  
Washington, DC 20554

Via Fax: 866-418-0232

RE: Telephone Consumer Protection Act

Gentlemen:

As a business owner in the Pacific Northwest celebrating our 70<sup>th</sup> year in business, doing business with over 1,300 retail agents and innumerable policyholders, we find the proposed Telephone Consumer Protection Act or TCPA extremely onerous.

We understand this regulation will be enforced as of August 25, 2003 governing our use of faxes to respond to agent's questions regarding coverage, submit applications, bind coverage, or to make announcements of new products or coverages available to those agents. This regulation will be extremely limiting if not crippling to our business

We ask that you make every effort to forego this portion of the regulatory action.

Very truly yours,

Harold L. Anderson  
President

HLA:aa



## DOCKET FILE COPY ORIGINAL

August 07, 2003

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SEP - 2 2003

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RE: CG Docket No. 02-278

Federal Communications Commission  
Office of the Secretary

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Thank you for your consideration and time regarding this matter.

Sincerely

John Papas, CCIM  
706-860-2500  
ex 225

DOCKET FILE COPY ORIGINAL [REDACTED]

August 6, 2003

RECEIVED

SEP - 2 2003

Ms. Marlene S. Dortch, Secretary  
Federal Communications Commission (FCC)  
Fax: (866) 418-0292

Federal Communications Commission  
Office of the Secretary

RE: CG Docket No. 02-278

Dear Ms. Dortch,

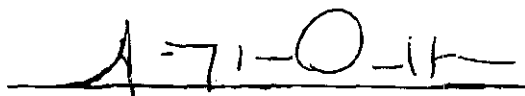
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Today, there are over 2 million U.S. homes in the sales pipeline. Communicating via facsimiles is instrumental to ensuring a timely and successful transaction. An effective date of August 25, 2003, can potentially delay the majority of these transactions. To secure the appropriate written consent will significantly impact homebuyers' and home sellers' ability to move promptly in highly competitive housing markets. It will take time to adapt to this new requirement; businesses will have to amend current practices to gain this new consent from consumers and vendors.

It is in this regard that I urge the FCC to stay the effective date of the unanticipated and unprecedented fax rules for one year so that the required written consent form can be incorporated into the annual dues billing cycle. This is the most effective method for providing express written consent to NAR and my state and local REALTOR® associations. The stay is also essential in order to institute the required compliance procedures for fax communications with my clients and other businesses to ensure minimal disruptions in real estate transactions.

Sincerely,



Address: 40 Middlesex Ave  
Metuchen NJ 08840

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Ms. Marlene S. Dortch, Secretary  
Federal Communications Commission (FCC)  
Fax: (866) 418-0232

Federal Communications Commission  
Office of the Secretary

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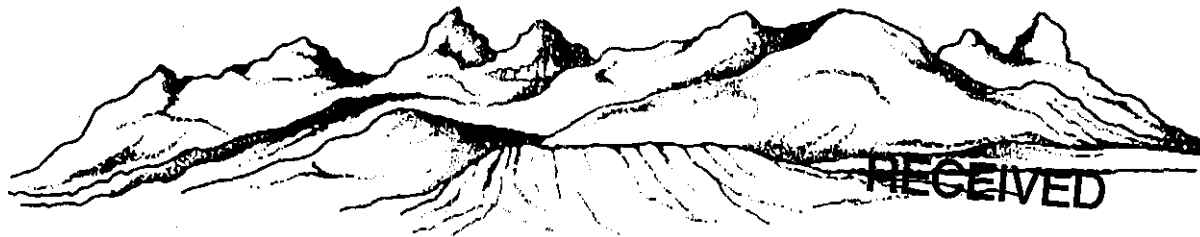


Address:

197 Echo Ave  
Edison NJ 08837



# King's Hill Apartments



August 14, 2003

Ms. Marlene S. Dortch:

Via Fax to: 866-418-0232

RE: CG Docket No. 02-278

Dear Ms. Dortch,

As a member of the Institute of Real Estate Management (IREM), I am writing to convey my support for the National Association of REALTORS (NAR) request for Emergency Stay of Facsimile Advertisement Rules in the above referenced docket. The FCC's unexpected decision to remove the "established business relationship" exception from the unsolicited fax advertisements rules interferes with my day-to-day business as a property manager. Furthermore, the rules hinder the types of communication that my national and local IREM associations routinely send via facsimile, including information on conventions or continuing education classes, which is a benefit I expect as a dues paying member. It is unreasonable to think that an association can seek and obtain consent from almost 1 million members by August 25, 2003.

In our business, communicating via facsimile is instrumental to ensuring that property is quickly and efficiently marketed; a delay in this process means lost revenue for the property owner. The new rules could effectively delay the leasing of available space, exacerbating the effects of an already slow rental market. It will take time to adapt to the new requirements regarding unsolicited facsimile advertisements; businesses will have to amend current practices to gain this new consent from consumers and vendors.

It is in this regard that I urge the FCC to stay the effective date of the fax rules for one year and exempt professional trade organizations sending faxes to members.

Thank you for your attention and consideration to this matter.

Sincerely,

Mary P. DeHarde ARM

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Federal Communications Commission  
Office of the Secretary

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Ms. Marlene S. Dortch, Secretary  
Federal Communications Commission (FCC)  
Fax: (866) 418-0292

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Federal Communications Commission  
Office of the Secretary

RE: CG Docket No. 02-278

Dear Ms. Dortch,

As member of the NATIONAL ASSOCIATION OF REALTORS® (NAR), I am writing to convey my wholehearted support for NAR's Request for Emergency Stay of Facsimile Advertisement Rules in the above referenced docket. The FCC's unexpected decision to remove the "established business relationship" exception from the unsolicited fax advertisements rules severely interferes with my day-to-day business as a real estate professional. Furthermore, the rules hinder the types of communication that my national, state and local REALTOR® associations routinely send via facsimile, including information on conventions or continuing education classes, which is a benefit that I expect as a dues paying member.

NAR in its Request for Emergency Stay of Facsimile Advertisement Rules has outlined the detrimental impact that these rules will have on its over 900,000 members and on the operations of over 3.5 million professionals in the real estate industry. I echo NAR's position and emphasize that it will be extremely difficult to obtain the required written consent to send faxes to my customers, vendors and real estate colleagues in the timeframe set by the FCC. It will also be difficult for my local board, state association, and national association to seek and obtain written consent from their respective membership in less than thirty days, in order to prevent an interruption in their ability to fax important information about upcoming conferences, promotions and other events. As a REALTOR® member, I rely on this timely and effective means of communication. It is unreasonable to think that an association can seek and obtain consent from almost 1 million members by August 25, 2003.

Today, there are over 2 million U.S. homes in the sales pipeline. Communicating via facsimiles is instrumental to ensuring a timely and successful transaction. An effective date of August 25, 2003, can potentially delay the majority of these transactions. To secure the appropriate written consent will significantly impact homebuyers' and home sellers' ability to move promptly in highly competitive housing markets. It will take time to adapt to this new requirement; businesses will have to amend current practices to gain this new consent from consumers and vendors.

It is in this regard that I urge the FCC to stay the effective date of the unanticipated and unprecedented fax rules for one year so that the required written consent form can be incorporated into the annual dues billing cycle. This is the most effective method for providing express written consent to NAR and my state and local REALTOR® associations. The stay is also essential in order to institute the required compliance procedures for fax communications with my clients and other businesses to ensure minimal disruptions in real estate transactions.

Sincerely,

*Jennifer D. Neill*  
Address: *Coldwell Banker*  
*40 Middlesex Ave*

DOCKET FILE COPY ORIGINAL

August 6, 2003

RECEIVED

SEP - 2 2003

Ms. Marlene S. Dortch, Secretary  
Federal Communications Commission (FCC)  
Fax: (866) 418-0232

Federal Communications Commission  
Office of the Secretary

RE: CG Docket No. 02-278

Dear Ms. Dortch,

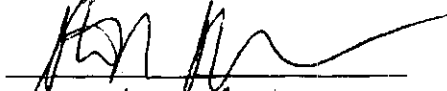
As member of the NATIONAL ASSOCIATION OF REALTORS® (NAR), I am writing to convey my wholehearted support for NAR's Request for Emergency Stay of Facsimile Advertisement Rules in the above referenced docket. The FCC's unexpected decision to remove the "established business relationship" exception from the unsolicited fax advertisements rules severely interferes with my day-to-day business as a real estate professional. Furthermore, the rules hinder the types of communication that my national, state and local REALTOR® associations routinely send via facsimile, including information on conventions or continuing education classes, which is a benefit that I expect as a dues paying member.

NAR in its Request for Emergency Stay of Facsimile Advertisement Rules has outlined the detrimental impact that these rules will have on its over 900,000 members and on the operations of over 3.5 million professionals in the real estate industry. I echo NAR's position and emphasize that it will be extremely difficult to obtain the required written consent to send faxes to my customers, vendors and real estate colleagues in the timeframe set by the FCC. It will also be difficult for my local board, state association, and national association to seek and obtain written consent from their respective membership in less than thirty days, in order to prevent an interruption in their ability to fax important information about upcoming conferences, promotions and other events. As a REALTOR® member, I rely on this timely and effective means of communication. It is unreasonable to think that an association can seek and obtain consent from almost 1 million members by August 25, 2003.

Today, there are over 2 million U.S. homes in the sales pipeline. Communicating via facsimiles is instrumental to ensuring a timely and successful transaction. An effective date of August 25, 2003, can potentially delay the majority of these transactions. To secure the appropriate written consent will significantly impact homebuyers' and home sellers' ability to move promptly in highly competitive housing markets. It will take time to adapt to this new requirement; businesses will have to amend current practices to gain this new consent from consumers and vendors.

It is in this regard that I urge the FCC to stay the effective date of the unanticipated and unprecedented fax rules for one year so that the required written consent form can be incorporated into the annual dues billing cycle. This is the most effective method for providing express written consent to NAR and my state and local REALTOR® associations. The stay is also essential in order to institute the required compliance procedures for fax communications with my clients and other businesses to ensure minimal disruptions in real estate transactions.

Sincerely,



Address: Aron Realty Corp  
444 Ryders Lane  
East Brunswick NJ 08816

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Richard L. Wood, G.R.I., A.L.C., C.C.I.M.

The Richard L. Wood Company

Commercial-Investment Real Estate Services

1550 E. University Drive, Suite K

Mesa, Arizona USA 85203

E-mail address: rlwood@ccim.net

480.964.1745 - Office

480.898.9306 - FAX

**August 07, 2003**

Dear Ms. Marlene S. Dortch:

RE: CG Docket No. 02-278

As member of the CCIM Institute (Certified Commercial Investment Member), an affiliate of the National Association of REALTORS® (NAR), I am writing to convey my wholehearted support for NAR's Request for Emergency Stay of Facsimile Advertisement Rules in the above referenced docket. The FCC's unexpected decision to remove the "established business relationship" exception from the unsolicited fax advertisements rules severely interferes with my day-to-day business as a commercial real estate professional. Furthermore, the rules hinder the types of communication that my national organization, CCIM Institute, and local CCIM Chapters routinely send via facsimile, including information on conventions or continuing education classes, which is a benefit that I expect as a dues paying member.

NAR in its Request for Emergency Stay of Facsimile Advertisement Rules outlined the detrimental impact that these rules will have on its over 900,000 members and on the operations of over 3.5 million professionals in the real estate industry. In addition, please consider the 7,500 CCIM's, part of the 125,000 commercial real estate representatives nationwide, who complete over 156,000 transactions annually, representing more than \$400 billion in the economy.

I echo NAR's position and emphasize that it will be extremely difficult to obtain the required written consent to send faxes to my customers, vendors and commercial real estate colleagues in the timeframe set by the FCC. It will also be difficult for my local Chapter and CCIM Institute to seek and obtain written consent from their respective membership in less than thirty days, in order to prevent an interruption in their ability to fax important information about upcoming conferences, promotions and other events. As a CCIM and REALTOR® member, I rely on this timely and effective means of communication. It is unreasonable to think that an association can seek and obtain consent from even 7,500 members let alone the 1 million members NAR must contact by August 25, 2003.

Today, the many thousands of transactions in U.S. commercial real estate require communication via facsimiles to ensure a timely and successful transaction. An effective date of August 25, 2003 could potentially delay many of these transactions. To secure the appropriate written consent will significantly impact property owners' and investors' ability to move promptly in a competitive

commercial real estate markets. It will take time to adapt to this new requirement and businesses will have to amend current practices to gain this new consent from consumers and vendors.

It is in this regard that I urge the FCC to stay the effective date of the unanticipated and unprecedented fax rules for one year so that the required written consent form can be incorporated into the annual dues billing cycle. This is the most effective method for providing express written consent to CCIM Institute, NAR and my local CCIM Chapters. The stay is also essential in order to institute the required compliance procedures for fax communications with my clients and other businesses to ensure minimal disruptions in commercial real estate transactions.

Thank you for your consideration and time regarding this matter.

Sincerely



Richard L. Wood, GRI, ALC, CCIM  
President and Designated Broker